

RE-DEFINING
URBAN
DELIVERY
MEET THE ONO



@CARGOBIKES
Deliver More For Less



Imagine transforming urban logistics with a breakthrough last-mile delivery vehicle...

That's exactly what e-cargobikes.com has done with **ONOMOTION** and its cutting-edge swap-body technology.



Good for

NHS	Parcels & Post
Retail	Reverse logistics
Grocery	Laundry services
Recycling	Municipal services
Pharmaceutical	Facilities Management





Emission-Free Efficiency

The ONO is a zero-emission vehicle, offering a sustainable solution that cleverly sidesteps parking costs, ULEZ, congestion charges, and ZEV regulations while significantly cutting delivery times.

Van Meets Bike

Combining the load capacity of a van with the agility and lower costs of a bike, the ONO is the ultimate solution for city logistics.



OUR STORY AT e-cargobikes.com

Established in 2017, our vision has been to revolutionize multi-drop urban deliveries. Passionate about replacing the incumbent margin erosive and polluting van-based model, we've learned a lot about what works and what doesn't in our industry, and we believe that the ONO is the solution we've all been looking for.



ONO's Exceptional Features:

ONOs out perform bikes, scooters, and vans on all metrics. Designed and built by ONOMOTION in Berlin to auto industry standards, the ONO is a game-changer in urban mobility and smart logistics.

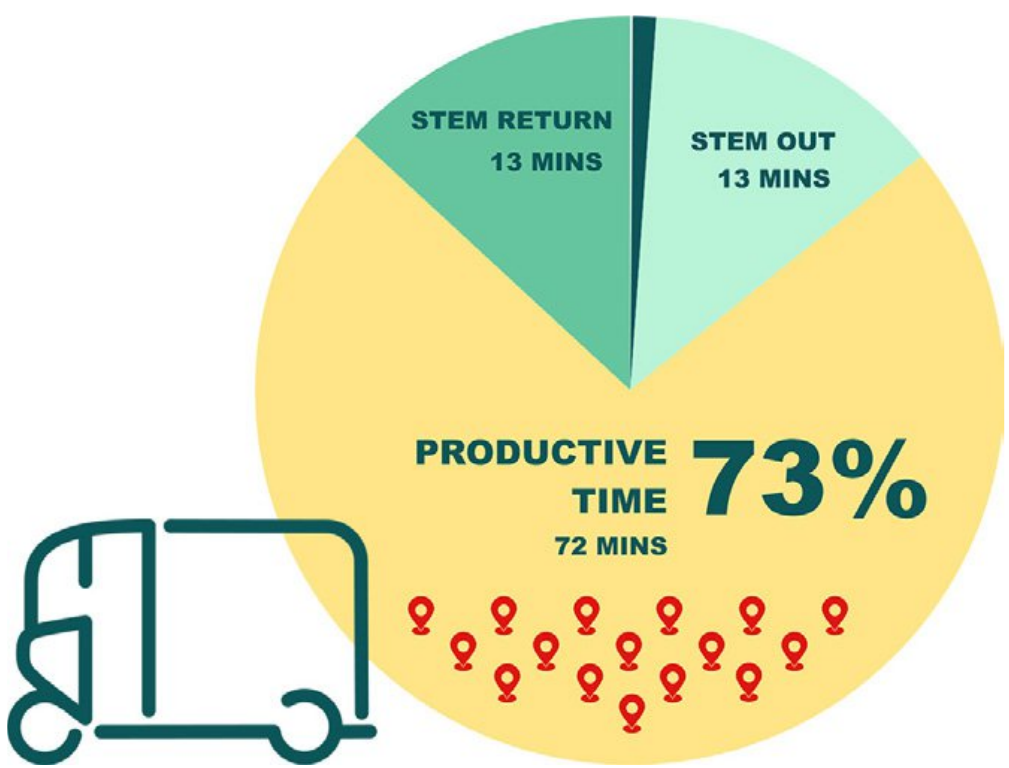
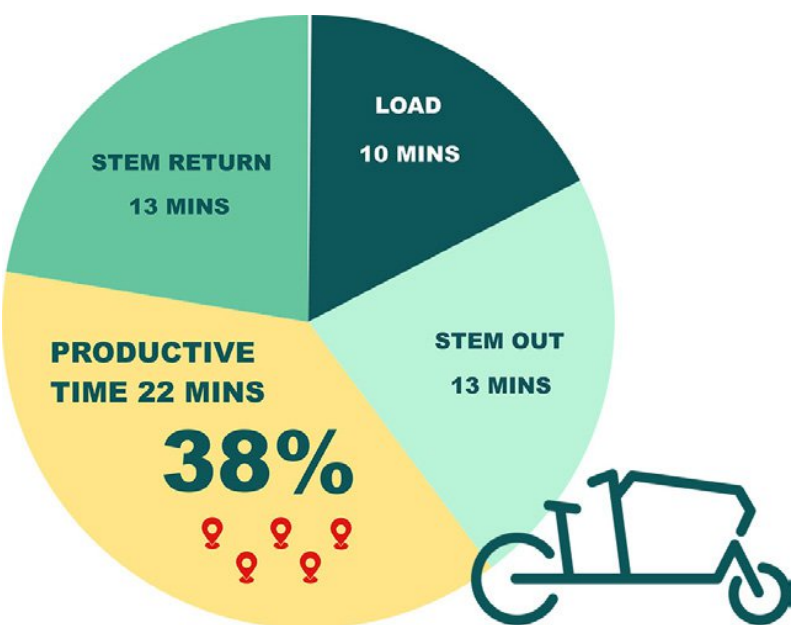


By combining large and small orders for next-day, same-day and same-hour delivery on a single platform ONOs transform urban logistics economics.



Productivity advantages of ONO's removable swap-body design proven here in the UK and with multiple 3PLs and retailers across Germany. The ability to pre-pack goods into the swap-body container reduces load times significantly, maximising 'Up-Time' out on the road making deliveries.

The ONO is energy-efficient, has triple the payload of standard cargo bikes, and comes with weather protection for the rider.





Impact and Efficiency

- In urban environments an ONO can deliver more orders than a 3.5T van ...for less than 1% of the energy.
- In a radius of 5 miles, an ONO can reach 5,750 households and 1,650 businesses, redefining efficiency in urban landscapes.
- Lower operating costs than ICE vans, e-vans, and conventional cargobikes.
- With the speed of a bike and payload of a van an ONO can combine large and small orders on next-day, same-day and same-hour deliveries - effectively tripling drop density.
- Detachable container module designed to allow 2x containers to fit into standard service lift - the ONO elevates you from final mile to final meter.
- Vehicle and container modules incorporate RFID key-less security, GPS tracking and motion sensing alerts.

Compliance and Future-proofing

With new regulations like the ZEV Statutory Instrument closing down ICE van sales, and the higher costs and poorer performance associated with e-vans, ONO is the obvious answer to regulatory compliance, improved productivity and lower unit costs.

Hard Stop

ZEV regulations mandate 10% of van sales to be non-ICE in 2024, rising to 70% by 2030.





Your Brand Value and Increasing Market Share

Environmentally responsible and congestion-free deliveries can enhance a company's brand image considerably. The expansive space available on ONO's container modules for showcasing a company's products and its commitment to sustainability is an invaluable tool in customer acquisition and retention.



Photo credits: DPD



Photo credit: SIXT, Photographer: Janine Graubau



Photo credit: ONOMOTION GmbH

Noise Reduction: Consumers know ICE vans produce air and noise pollution. ONO's move cleanly and quietly through our towns and cities.

Our Comprehensive Services

At **e-cargobikes.com** we offer a full suite of services including vehicle only supply and maintenance, white glove vehicle and rider packages, and client rider training modules.

To ensure clients achieve the full economic benefits of ONO's unique features, we also offer consultation services on best practice for optimal vehicle integration and productivity.

Our vehicles and services are available on an outright purchase basis and through multiple flexible finance options provided through our partners **DawsonGroup PLC**.

Contract for Delivery Services

- Vehicle and rider included
- Fixed term
- Maintenance included
- Pre-agreed target average CPO ranging between £0.65 and £7.82 per delivery subject to delivery size, weight and drop density
- Fleet telematics API integration included
- Client branded vehicles
- Corporation tax deductible

Lease Purchase

- Fixed contract term
- Fixed monthly payments
- Low deposit
- Asset on balance sheet from day 1
- Corporation tax deductible
- Fleet telematics available

Finance Lease

- Flexible contract term
- Low up-front costs
- Fixed end of term residual value
- Early buy-out option
- Unlimited mileage allowance
- Mileage related maintenance packages
- Client branded vehicles
- Fleet telematics included

Contract Hire

- Flexible contract term
- Fixed monthly payments
- Fixed mileage allowance
- Mileage related maintenance packages
- Breakdown cover included
- Client branded vehicles
- Fleet telematics included
- Corporation tax deductible
- VAT deductible



CONNECT WITH US

We invite you to visit our West London facility to experience the ONO first hand and discover how it will transform your business. For more information or to schedule your visit, please contact james@e-cargobikes.com



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