General Data Protection Regulation (GDPR) CHECKLIST

Genavieve Shingle Jaffe, JD & Lisa Fraley, JD

WHAT is the GDPR?

It's a new privacy law approved by the European Union (EU) Parliament. It sets a higher standard for **privacy** and covers how you collect, use and process **personal data** gathered from people in the EU. ("Personal data" means anything that can identify a person. It can be as simple as a name or email for a newsletter.)

WHEN does the GDPR go into effect?

May 25, 2018.

WHO has to follow the GDPR?

Everyone who is: 1) in the EU, 2) markets or sells to anyone in the EU, or 3) who has even 1 client or person on their list from the EU...even if your business is in the USA.

GDPR Checklist:

- Get a GDPR-updated Privacy Policy at damselgoesbare.com/privacy
- Link to it in the footer of your website.
- Update your Privacy Policy statement in your opt-in boxes. Sample language:
 "We collect, use and process your data according to our Privacy Policy."

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People in the EU must affirmatively agree to give consent under GDPR to be on your marketing list or be contacted by you. The **biggest places** for most entrepreneurs are:

- Landing pages like for webinars, etc.
- Freebies Opt-in box
- E-newsletter list Current sign-ups
- Client Intake Forms
- ALL other places where you collect info from people.

You have 3 options for getting consent:

#1 Checkbox - SAFEST OPTION - where they "check the box"

#2 Double opt-in / thank you page - MIDDLE OF THE ROAD - Get consent after they enter their name & email in the opt-in box. Add a page where they agree to be on your list, but before they get the autoresponder with the info. (Remember, double opt-in is required for anyone on your list from Canada.)

#3 Segment your list - A BIT RISKY - to get separate consent from people in the EU

If you collect "sensitive data" such as health or medical information, reach out to your lawyer or email us for help at support@lisafraley.com.