

SOAR STUDENT TRACKER AND SYLLABUS

MARCH 2021



Showcase / PSW: SOAR 1									
	SHOWCASE	Date	DEARBORN	Time	Date	MA REAL ESTATE	Time		Notes
1	Quiz Bank (How to Set Up Quizzes)								
2	Bulletin (Information Bulletin)								
3	MA Handbook (License Laws and Regulations)								
4	Introduction to the Real Estate Business		Unit 1	28.34					
5	Real Property and Law		Unit 2	38.43					
6	Massachusetts Real Estate License and Laws					Chapter 11	11.42		
7	Interests in Real Estate		Unit 3	30.44					
8	Interests in Real Estate					Chapter 4	17.14		
9	Forms of Real Estate Ownership		Unit 4	28.03					
10	Forms of Real Estate Ownership					Chapter 5	21.41		
11	Bonus Material (Land Description)								
12	Legal Descriptions		Unit 6 -	28.19		Chapter 6			
13	Transfer of Title					Chapter 9			
14	Transfer of Title		Unit 7						
15	Title Records					Chapter 10			
16	Title Records					Chapter 11	30.46		
17	Real Estate Brokerage		Unit 8	34.38		Chapter 1			
18	Real Estate Brokerage		Unit 9	39.31					
19	Real Estate Agency		Unit 10	24.21					
20	Chapter 1 P 2 (Ch. 93A and Other Laws)					Chapter 2	20.4		
21	Client Representation Agreements		Unit 10	-					
22	Seller and Buyer Representation Agreements					Chapter 3	17.13		
23	Real Estate Contracts		Unit 11	22.4					
24	Real Estate Contracts					Chapter 8			
25	Real Estate Financing		Unit 12						
26	Principles and Practices					Chapter 12	2.08		
27	Consumer Protection Law					Chapter 2			
28	Involvement in Financing		Unit 13						
29	Closing the Real Estate Transaction		Unit 14						
30	Real Estate Taxes and Other Liens		Unit 15						
31	Real Estate Appraisal		Unit 16	23.17					
32	Real Estate Appraisal					Chapter 14	7.41		
33	Leases					Chapter 13	14.56		
34	Leases		Unit 17	19.21					
35	Fair Housing		Unit 18	28.34					
36	Fair Housing and Ethical Practices					Unit 16	25.17		
37	Property Management		Unit 19	11.3					
38	Land Use Controls / Property Development		Unit 20	18.37					
39	Land Use Controls / Property Development					Chapter 15	8.51		
40	Environmental Issues and the Real Estate Transactions					Chapter 17	32.11		
41	Environmental Issues and the Real Estate Transactions		Unit 21	16.3					

ZOOM Live Webinars / Meeting Room # 94708929200

			MATCHING UNITS / REFERENCE GUIDE				% ON EXAM			
SI Outlin	TITLE DISCRPTION	SCHEDULE	National		MA REAL ESTATE	National	MA	Attendance	Notes	
1	Property Ownership		Unit 2 -		Unit 5 -	8 - 10%				
2	Land Use Controls and Regulations		Unit 20 -		Unit - 15	5%				
3	Valuation and Market Analysis		Unit 16 - Real Estate		Unit 14 - Real Estate	7%				
4	Financing		Unit 12 -		Unit 12 -	8 - 10%				
5	General Principles of Agency		Unit 9 -		Unit 1 -	11 - 13%	33 - 35 %			
6	Property Disclosure / Consumer Protection		Unit 21 -		Unit 3 -	6 - 7 %	10-12%			
7	Contracts		Unit 11 -		Unit 8 -	17 - 18%	5%			
8	Leasing and Property Management		Unit 17 -		Unit 13 -	3 - 5%	10%			
9	Transfer of Title		Unit 6 -		Unit 9 -	7 - 8%				
10	Practice of Real Estate / Fair Housing		Unit 1 -		Unit 16 -	13 - 14%	20%			
11	Real Estate Calculations		Math -			8 - 10%				
12	MA Law / Duties				Unit 11 -		15%			
13	EXAM PREP									

Additional (Optional)

Bootcamp	Check calendar for dates	Notes:	
RISE	Online and Check calendar for dates		
CE Join	Ongoing (Refer to Calendar Frequently)		
ReaLA Wstat	Sunday Nights 6pm on FB Bold Real Estate		