

Basic Planning Outline

A. How much do you need to cover life bills? (monthly)	
B. How much do you need to cover private practice expenses (monthly)	
C. How many clients do you need to see per month to cover the combination	of
those?	
D. How many months can your savings cover these expenses?	
E. How/when/what will you pay yourself?	
. Getting Clients	
A. Have you selected a niche?	
B. What 5 marketing strategies are you willing to do well (using best practices	, not
just shooting from the hip)	
1. Great website	
2. Networking	
3	
4	
5	
C. Branding- does your marketing feel like you & your clients?	
. Logistics	
A. Online? Where/what?	



