



# How To Handle Calls When You're Full

## **If You're Full, Want to Stay Full Without Re-marketing, Willing to Call Back**

- Leave everything as it is.
- Refer folx who call you.

## **If You're Full, Willing to do Minimal Marketing When You Need More Clients, Willing to Call Back**

- Make a list of the people & places you get referrals.
- Identify who you get your best fit referrals from.
- Let everyone else know you aren't taking new people now. Indicate who you're telling you're full so you can go back to them when you want more clients.
- Indicate in online listings that you are not accepting new clients. When you want more clients, you remove that.
- You'll get significantly fewer calls/emails and since you're willing to provide referrals, it keeps the door to your practice cracked and allows a small but steady flow to continue.

## **You're Full, Willing to do Minimal Marketing When You Need More Clients, Willing to Call Back but Barely**

- Tell everyone and everything that you're not taking new clients.
- You'll still get calls. Refer them.

## **You Will Not or Cannot Call People Back Right Now**

- Put that EVERYWHERE. Email auto response, beginning of voicemail and at the end, website, online listings, and referral partners.

*We hope this helps! If so, you'll likely dig the scripts and structure in [Abundanceparty.com](https://abundanceparty.com).*