

This is how our offer work – Swedexport

Effective partner collaborations – This is where the magic happens, sales partnerships that deliver

Ongoing sales partner collaborations that are not delivering must be reviewed and be reshaped. New collaborations need to be shaped so that they deliver high results both now and over time.

A really sharp and efficient sales partner grows in collaboration and symbiosis with your operation. You develop together. Get help from our experienced export developers to set the shape for your partner collaborations to the best imaginable! It turns out - as mentioned earlier - that 80% of the sales partnerships that Swedish small and medium-sized companies have established, do not go as it was intended.

There are quite basic and clear reasons for this.

Let us support you to optimize ongoing and future collaborations to get really lucky and make your business flourish.

Contact us for further [dialogue here](#).

Final delivery within 30-60 days after start-up depending on scope