This is how our offer work – Swedexport

Partner search – Work with the best sales channels

Effective sales channels/partners are export companies' biggest growth potential

What do really good sales partners look like, how do you find and attract them? Let us search to meet your needs with those who can best perform the work in different markets. We match it with requirement profiles, selection criteria and partner matching. To make the selection to the chosen few who will get to work with you.

We can also be involved in the entire recruitment process to support, reflect and recommend different approaches. For pure negotiation situations in a sharp position if necessary. Here, it can be very useful to have many years of experience in international business negotiations. To avoid going on mines and achieve the best results.

We have tools that can search among 120 million companies around the world.

Contact us for further <u>dialogue here</u>.

Final delivery within 30 days of start-up