

Terms & Conditions

Please read through the terms and conditions thoroughly before enrolling in Retreat Planning programs. When enrolling as a client of The nOMad Collective you agree to the terms and conditions as laid out on The nOMad Collective website <u>www.thenomadcollective.org</u>.

GENERAL

- 1. All payments are due upon request to fully execute nOMad's services to support the retreat leader's retreat. Once payment is made, it is non-refundable after 14 days of payment.
- 2. It is the retreat leader's responsibility to promote and fill the retreat. nOMad will support promotional strategies but it is not nOMad's responsibility to grow the retreat leader's following.
- 3. Terms, Conditions, and Fees are subject to change based on the retreat leader's needs for services.
- 4. By registering for our Retreat Planning program, you automatically agree to the above terms & conditions.

Retreat Cancellation/ Refund Policy

- 1. The \$1000 deposit that is required to begin to work together with Phoebe Leona and receive nOMad's services is non-refundable.
- 2. If the retreat leader needs to cancel their retreat for any reason, any financial responsibility falls on the retreat leader to nOMad and the retreat property..

RATES & PAYMENT SCHEDULE

• **Property's Rate** is an estimated rate until the property is secure and a contract is signed. This rate includes accommodations, meals, group ground transportation, and excursions. *Payment Schedule:* deposit due immediately and paid by [Retreat Leader] to secure dates and contract. Future payments to property may be distributed to property by nOMad on Retreat Leader's behalf, if written into individual contract,

• **nOMad's Fee** the flat fee for administrative work from start through execution to completion is based on which package you purchase and your individual agreement with nOMad.

nOMad's "Done-For-You" SERVICES

Base Fee \$5000 (valued at \$7,877)

- Assist in research and securing a property (and outside vendors, if needed ie. chef) (value of \$1000)
- **Coaching/brainstorm envisioning session** of theme/topic, title, ideal client (\$500)
- Initial Planning Session (90 minutes) (value \$300)
- Monthly Check-In Calls with Phoebe & retreat leaders. (60 minutes each) (value \$200 each)
- Work with retreat leaders on pricing, expenses, and itinerary. (value \$1000)
- **Provide and handle all templates** for expenses spreadsheet, retreat guest packages, retreat guest information spreadsheet, and webpage design, and itinerary. (value \$500)
- Acting liaison between retreat leader and property- (value \$500)
 - o Handle contracts, payments to property, travel logistics, etc
 - o Provide retreat guest information spreadsheet to property.
- **Retreat Guest support and liaison** for participants. Handle all logistical requests prior to retreat including: (value \$500)
 - o Put together and send out an Information Packet to all participants and group leaders with "What to expect" and questionnaire

material with Retreat Leader's branding.

- Collect all participant information necessary including flights, contact info, allergies, injuries, etc. and share with property and retreat leaders via retreat guest information spreadsheet.
- o Follow up with payments and any questions from guests about travel arrangements and property.
- Consult on guest "Welcome" offerings (orientation call, welcome gifts, etc)
- Organization of all group shuttles (if applicable)
- Arranging excursions (if applicable)
- **Booking system** to handle all bookings and payments through nOMad website (value \$500)
 - o Distribute payment to property and retreat leaders on an agreed schedule.
- **Retreat support during the retreat** through text/What's App, Skype, and email (if nOMad rep is not on location)
- **Custom Retreat Webpage** featured on nOMad website with retreat leaders' approval. Assist in writing copy & design for the retreat page on both websites (retreat leaders & nOMad's.) (value \$1500)
- Free Listings on Online Retreat Directories (ie. Retreat Guru, Book Yoga Retreats)
- Extended Retreat Marketing Package- (value \$1000)
 - o nOMad Marketing strategy package includes (but not limited to):
 - Social Media campaigns,
 - EBlasts to our nOMad Mailing Lists, graphics can be designed by retreat leaders or nOMad for an additional fee (est \$100-200)
 - Live events, and more
- **nOMad Guide membership** which includes group weekly calls with Phoebe and nOMad Community for collaboration and support.

Payment Schedule:

Initial Payment: \$1000 non-refundable deposit due upon start date.

Remaining \$3000 can be deducted from registrations as they come in

OR if payments go to retreat leaders, payment plans can be arranged as follow:

- 2nd payment \$1000- When contract and deposit with property is signed
- 3rd payment \$1000- after early bird special ends or 120 days out from retreat (whichever comes first)
- 4th payment \$1000- 60 days out from retreat date.
- 5th payment \$1000- 30 days out from retreat date.

nOMad's "Done-With-You" SERVICES

Fee of \$2500 (value at \$4777)

- Assist in research and securing a property (value \$1000)
- Initial Planning Session (90 minutes) (\$300)
- **6 Consultation Calls** with Phoebe & retreat leaders which includes. (60 min monthly calls) (value \$1200)
 - Consult and approve contract between retreat leaders and property
 - Consult with retreat leaders on pricing, expenses, and itinerary.
 - Consult on Information Package and guest "Welcome" offerings (orientation call, welcome gifts, etc)
 - Consult on retreat concierge and issues.
- **Provide templates** for expenses, contracts, retreat guest packages, retreat guest information, and webpage design, and itinerary. (\$500)
- **Retreat support for leaders during the retreat** through text/What's App, Skype, and email. (\$500)
- Consult on Retreat Leader's Webpage. (\$500)
- **nOMad Guide 1 year membership** which includes group weekly calls with Phoebe and nOMad Community for collaboration and support with Retreat Path program (see below)

Payment Schedule:

Initial Payment: \$1000 non-refundable deposit due upon start date.

Remaining \$1500 payment can be arranged as follow: (as example)

- 2nd payment \$1000- 90 days out from retreat date.
- 3rd payment \$500- 30 days out from retreat date.